

PLANET EXPAT IS HIRING A ASSISTANT SALES COUNTRY MANAGER FOR INTERNSHIP FROM
3 TO 6 MONTHS.

Date : 02/08/2016

Job reference : 160500-13979598

Type of contract : Internship

Localisation : Rotterdam 000, NL

Contract duration : From 3 to 6 months

Level of studies : Bachelor's Degree

Years of experience : 6 months - 1 year

Company description :

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

We are currently hiring for the company below:

"We are a fast growing start-up based in Rotterdam, the Netherlands. We started operating in 2009 to help students, going on exchange program or internship abroad, rent out their rooms to foreign students coming to study in their hometown. We built a communication platform between students and nowadays everyone can use the platform. Through our service, universities acquire an important tool to increase their housing services, for both local and international incoming students.

We are a team of 34 members from more than ten different nationalities. We currently have partnerships with more than 90 universities around the world. They are our main customer, as they pay a yearly fee to offer an unlimited access to our platform to their students.

With this in mind, we are currently looking for an enthusiastic, success driven country manager. We need someone who is a hard worker, always willing to go the extra mile. As a country manager, you will be working from our office in Rotterdam, who will sell memberships for our platform to their local universities."

Contact:

* Planet Expat is managing the recruiting process

* Please apply at www.planetexpat.org and mention the reference: 160500

* Only applications received through the Planet Expat website will be considered (<http://planetexpat.org/apply-form/>)

Job description :

Main Responsibilities:

* You will be responsible for expanding the company in Italy

* Identify potential opportunities for our platform within the universities in Italy

* Develop a sales strategy for your target market and sale the product

* Develop personal sales, negotiation, leadership, and business communication skills

Required profile :

Required profile and skills:

* Third year student or higher

* English language on an above-average level is required

* Study or work experience in Italy / Portugal / UK / Ireland / Germany / Norway / Sweden

* Interested in sales and marketing is a plus

- * Ability to work independently and in a structured manner
- * Entrepreneurial minded: Hard worker, energetic and optimistic

To apply : <http://apply.multiposting.fr/jobs/6310/13979598>