

# 6 Month Business Administration and Customer Experience Internship

(CASCE1606)

#### PLEASE READ CAREFULLY BEFORE CONTINUING.

ESPA or European Student Placement Agency is a recruitment agency whose goal is to find high quality internships for European students and recent graduates in the UK. We work closely with our host companies to ensure the positions provide the candidates with a great experience, both professional and personal.

<u>REQUIREMENTS:</u> ESPA vacancies are open to all EU passport holders able to travel to the UK for an educational work placement, without the need for visa documents. You have to still be a student or have graduated in the last 12 months. Any student who is unsure of their visa situation should check with their university before applying.

**BENEFITS:** All ESPA's services are **free** for students and alumni. The benefits are:

- 1) Paid Accommodation.
- 2) Paid Utility Bills (electricity, gas, water and council tax) + Internet Access
- 3) Commuter travel to work (accommodation will be found within an acceptable commuting distance from the workplace, if that requires more than a sensible walk then a bus/train ticket will be provided).

This will be sourced and managed on your behalf by ESPA. These benefits have an approximate value of 1200€.

There is no salary over and above the benefits offered, unless specifically stated.

To know more, please visit: www.espauk.com

# The Host Company

Our client is a **world leader** in the field of **automotive and industrial lubricants**. The company works closely with leading industry OEMs (Original Equipment Manufacturers). There is a significant opportunity to join a Brand and Customer Excellence team in Marketing within this major corporation with a strong global brand. The brand has always been focused on **finding solutions for its pioneering partners and their ever-changing needs**.

The Marketing Team is looking for 4 interns who will **be part of a newly integrated team**. The main aim of this team is to **lead the way in defining the Customer Experience strategy and Brand evolution** to support the company's growth strategy. The focus of the team is **building a strategy, defining programs** and **creating/deploying new branded experiences** to enhance differentiation in the market.

## Role

The Marketing Team is looking for a bright Business Administration student/recent graduate, who wishes to apply their specific skills and expertise in an area that is still under development. Those who also work well in a challenging environment and with the ability to think broadly and deeply about customers, markets and the nature of competition, and can operationalise concepts rapidly.

The ideal candidate will be **involved in several marketing activities**, from the organization of the infrastructure, to development of processes, main contact for potential partners, marketing support, etc.

The candidate **knows** what **outstanding customer service** is and should be passionate about working hard to support the company's partners and help solve their challenges.

## Location

London.

## Duration

6 months.

## Start date

August/September 2016.

# Languages

Fluent in written and spoken English (C1/C2).

## **Tasks**

- Identify Business needs and investigate suitable markets.
- Market intelligence and marketing support.
- Accurately and effectively **record down customer issues** which need development and feed that information back to the wider team.
- Help inform the strategic thinking of the Marketing Team.
- Give support in **defining**, **building** and **testing Brand** and **Customer Experience concepts**.

## Personal Skills

#### Essential:

- Strong communication and negotiation skills.
- Strong organisation and administration skills.
- Previous **Project Management** experience.
- Diplomacy/Politics Management skills would be a plus.
- Flexible, adaptable and accepting changes.
- Challenge-seeking with copious energy to deliver and to overcome any failures along the way.
- Chinese, German, French or Spanish nationality preferred.
- Understanding of cultural differences and how to deal with them.

#### Desirable:

- Have an appreciation for marketing and think 'customer', including insight generation and/or market research.
- Grasp the concept of customer experience and be interested in building the Amazon & Uber effect elsewhere!
- Understanding of typical business operational processes and procedures.
- Appreciate the value brands play in differentiation and experiences.
- Have a track record of successful team working with ability to work cross functionally and regionally/globally.
- Thrive on self-help and learning and where supervision is more 'light touch' guidance rather than day-to-day management.

## How to apply

STEP 1) Please, register with us at <a href="http://www.espauk.com/students/register-with-us">http://www.espauk.com/students/register-with-us</a>

**STEP 2)** Please, send an email to <u>apply@espauk.com</u> with the reference code <u>CASCE1606</u> attaching your CV as a pdf file. A cover letter is always helpful.

## Are you eligible?

ESPA vacancies are open to all EU passport holders able to travel to the UK for an educational work placement, without the need for visa documents.