



# ESPA

## Business development Internship French/Spanish Market (LEABD1407)

### Apply here

#### Start date

As soon as possible

#### Duration

6 months

#### Languages

FRENCH OR SPANISH NATIVE with good spoken and written English levels are required (B2 onwards)

#### Location

Corsham, England  
This quintessentially English market town you may recognise from the numerous television series and films it has starred in. It offers a relaxed lifestyle, independent shopping and arts within a beautiful setting.

#### Are you eligible?

Are you a registered student?

Or

Are you eligible to participate in the Erasmus+ programme?

#### Benefits

See website for details of all ESPA benefits. For all internships over 6 months, additional benefits will be paid. Details available at interview.

### Role

Working closely with the sales team, his business development role is required to increase engagement with the French and Spanish markets to increase sales.

### Tasks

- Follow up leads made at exhibitions and seminars
- Marketing and communication
- Market research
- Communicating with distributors and co-ordinate activities
- Potential travel to France
- Possibility of preparation, attendance at exhibitions

### Desired Skills

- Masters level Business Degree or similar
- Internet research skills
- Ability to use Microsoft Office
- Excellent communication and networking skills (exhibitions)
- Ability to work on own initiative and with great organisational skills
- Confidence to deal with and sell to business

### The Host Company

With a turnover of \$10 million, and a staff of 60 people, The Company has an award winning in-house design capability and has unparalleled expertise in supplying materials handling solutions; cases, pallets, boxes, drums, totes etc., stretching over 10 years.

Experts in rotational moulding and bespoke foam packaging solutions this company utilises cutting edge manufacturing technology and state-of-the-art, multi-part tooling to create the "next generation" of high strength, Custom Transit Cases.