

PLANET EXPAT IS HIRING A BUSINESS DEVELOPER FOR PERMANENT UNDEFINED.

Date : 02/10/2017

Job reference : 170903-21621129

Type of contract : Permanent

Localisation : Madrid 000000, ES

Contract duration : Undefined

Level of studies : Bachelor's Degree

Years of experience : 1-2 years

Company description :

Planet Expat provides career-boosting paid internships in some of the most innovative and dynamic Start-ups in Latin America, Europe and the USA. We connect students with promising start-ups abroad through a program that allows them to gain valuable professional experience in international environments while being key contributors to innovative projects.

"We are a tech-startup dedicated to providing meaningful data about the hospitality industry. We gather big data from major short term rental market platforms such as Airbnb and online travel agents to generate analytics for our customers: occupancy rates, price monitoring, etc.

Our clients include large companies from the hospitality, real estate and financial sectors.

We are an international team of 12 people, mainly based in Spain and California."

Job description :

Be the company's first Business Developer

Develop their professional services arm by interacting with our enterprise clients and designing and producing custom made reports

Assist the leadership team in executing the strategy and direction

Participate in product development / prioritization by helping the team automate and productize the company's solutions in collaboration with their developers

Publication of industry research documents and development of their online brand

Required profile :

Advanced analytical skills

Good organization skills, with a logical approach to problem solving, good time management and task prioritization skills

Experience dealing with client deliverables

Advanced excel and power point / keynote skills

Outstanding written and oral communication skills in English

Proactive and able to work with a minimum of supervision

To apply: offre21621129.6310@planet-expat.contactrh.com